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|  | Justin Eckoff  Vice President, Sr. Metrics & Analytics Specialist (currently held position) | | |  | |
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| Contact 5710 Library Rd, Bethel Park, PA 15102  412-979-9316  [justinseckoff@gmail.com](mailto:justinseckoff@gmail.com); [justin.eckoff@bnymellon.com](mailto:justin.eckoff@bnymellon.com) Key Skills  * Agile Methodology, * Apptio, Jira, Confluence, SQL, SharePoint, MS Office * Executive Reporting & Presentation, * Leadership * Marketing, * Product Management/Lifecycle, * Project Management, * OKRs & Stretch Goals, * Financial Management & Analysis | | Profile Summary A dedicated, imaginative, and responsible Technology & Business Management leader with a proven track record of delivering on key initiatives, managing the product lifecycle end to end, and translating client and stakeholder needs into a tangible product. Seeking an opportunity to leverage this comprehensive skill set and over 14 years of experience to achieve a leadership role within the Finance and IT industry.  Demonstrates a history of taking on more challenges, guiding and mentoring colleagues, and consistently exceeding expectations while maintaining focus on key details. Experienced in Agile project management & software development, Apptio configuration & support, and delivering minimum viable product while continuing to refine.  **Certifications**   * RTBMA / Apptio One Certification (up to date) * Certified Agile Practitioner * Fin Ops Certification (up to date)   **Awards**   * 2022 BNY Mellon Pittsburgh Choice Award Nominee * 2020 BNY Mellon Best in Class Silver Award * 2014 BNY Mellon Employee of the Year | | |
| Education Point Park University  Pittsburgh, PA  MBA in International Finance/Business Management  3.5 GPA | | Experience January 2019 to Present  Vice President • TBMO • BNY Mellon   * Launched Pilot OKR Program with stretch targets across 10 LOBs * Led CIO Scorecard and Metrics executive reporting * Managed governance of ~$2B in application cost allocation to LOBs and centralized tool for storing and certifying methodologies * Managed annual certification of app cost allocation methodologies and improved certification of allocations & methodologies steadily YoY from 34% in 2018 to 98% in 2022 * Engage with Technology Finance partners to manage monthly chargeback process * Managed development and launch of the Bill of IT, a collection of 14 custom reports used by both Tech & Business leaders to manage and optimize financials and consumption   + Led development project with vendor Apptio to deliver on senior stakeholder requirements   + Created training & support program and trained 1,300 Bus & Tech leaders   + Established 80+ BOIT Champions across 15 LOBs   + Implemented monthly governance forum to further adoption and incorporate product into MBR process   + Implemented monthly Engineering Expense & Allocation reviews with CIOs to provide business insights and efficiency opportunities * Compiled peer analysis from 6 key competitors for the bank CIO to present at ’21 Credit Suisse Conference * Managed relationships with technology research vendors Gartner, and Forrester including licensing and communications * Managed communications and prioritization for Technology Business Management Office   2016-2018  Analytics & Support Specialist • PPM • BNY Mellon   * Managed support team for project and program managers to maintain program governance * Revamped entire training program and all material * Participated in Agile and Waterfall project governance & support * Maintained PPM front page and all SharePoint and Confluence pages   2007-2015  Sr. Analyst • Nexen Client Support • BNY Mellon   * Led migration of custody platform for over 20 large and platinum clients * Travel to client sites across the world to support entire organizations throughout the first week(s) of launch * Worked with clients to identify key requirements and opportunities to streamline processes | | |
|  | | Leadership Leads Bill of IT Champions Governance Forum, a group of 80+ Technology, Business, and Finance Leaders who focus on improving cost transparency and enabling data-driven strategic decisions  Led ~300 application managers to implement new governance program over application cost allocations  Led a team of internal SMEs and external vendor team from Apptio to develop the Bill of IT report collections  Led implementation of OKR Pilot program, and to document and track Objectives and Key Results that align to strategic initiatives set by Executive Committee | | |
|  | | References Nicholas (Nick) West  Murat Uzundag  Mike Joseph Keller | | |