



TBM CONFERENCE 2014

# PECHAKUCHA

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## Kate Grasman

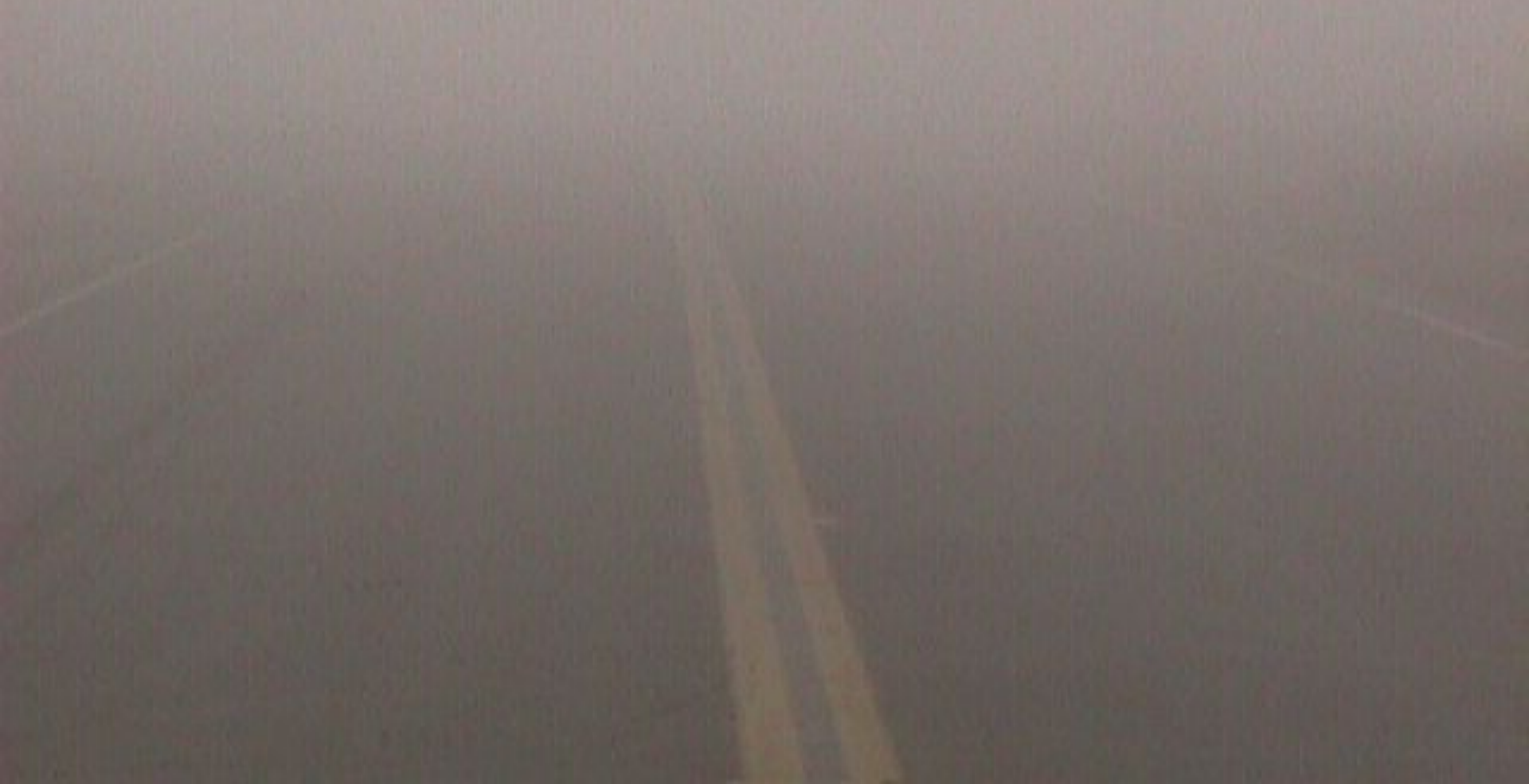
THE CLOROX COMPANY



# Clorox TBM – Our Track Discipline IT Planning

**Kate Grasman**  
**IT Director and Runner**

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# IT Finance Vision:

A man in a white athletic shirt, blue shorts, and a black beanie is running on a paved path in a park. The background is slightly blurred, showing trees and a bench. The overall tone is professional and active.

Increase Financial Transparency

Drive Accountability

Build IT Financial Acumen

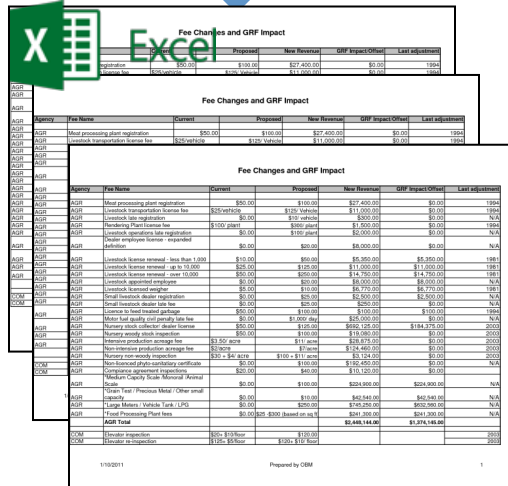
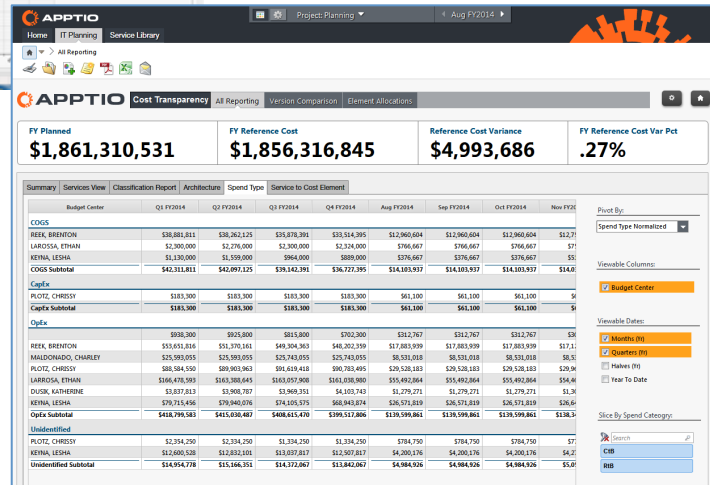
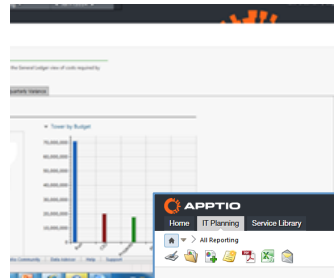


80%





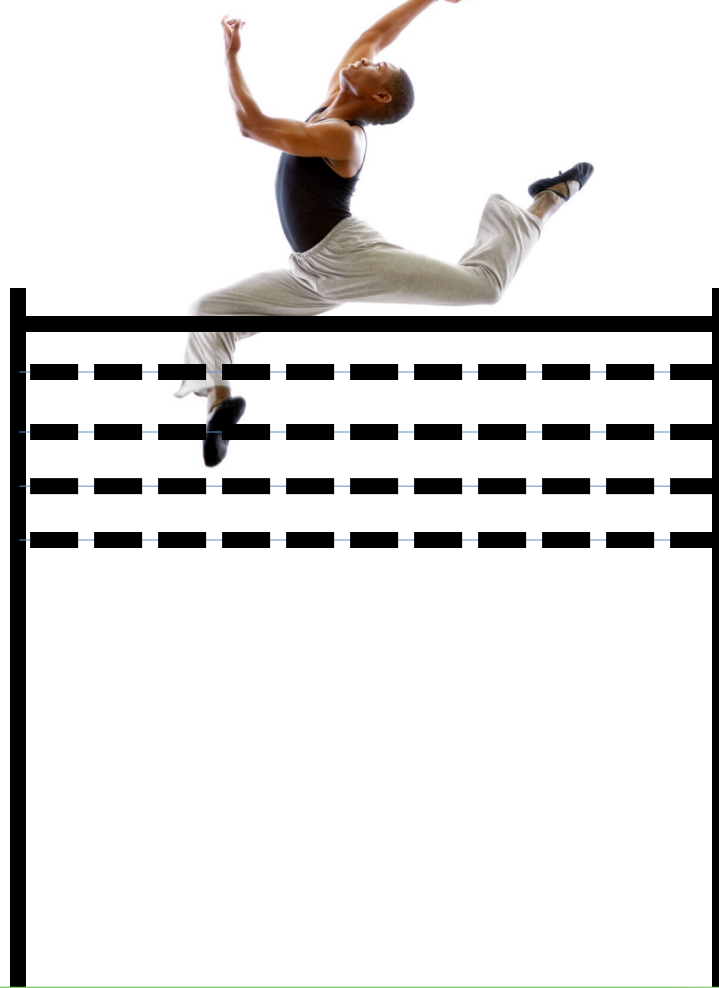
<b>SAP</b>		Costs/Plan/Variance	Date: 12/10/2013	Page: 2 / 4
Group	IS	Information Systems		Column: 1 / 2
Personnel:	*			
Reporting period:	1 to 12 2013			
Cost Elements		Act. costs	Plan costs	Abn. var.
* Over/Under absorbed		81,164,837.31	K 643,837.31	
Cost Centers: Actual/Plan/Variance		Date: 12/10/2013	Page: 3 / 4	
Group	IS	Information Systems		Column: 1 / 2
Person Reporting:	*			
Reporting period:	1 to 12 2013			
Statistical postings		Stat. act.	Stat. plan	Abn. var.
* Over/underabsorption		18,164,707.88		-18,164,707.88



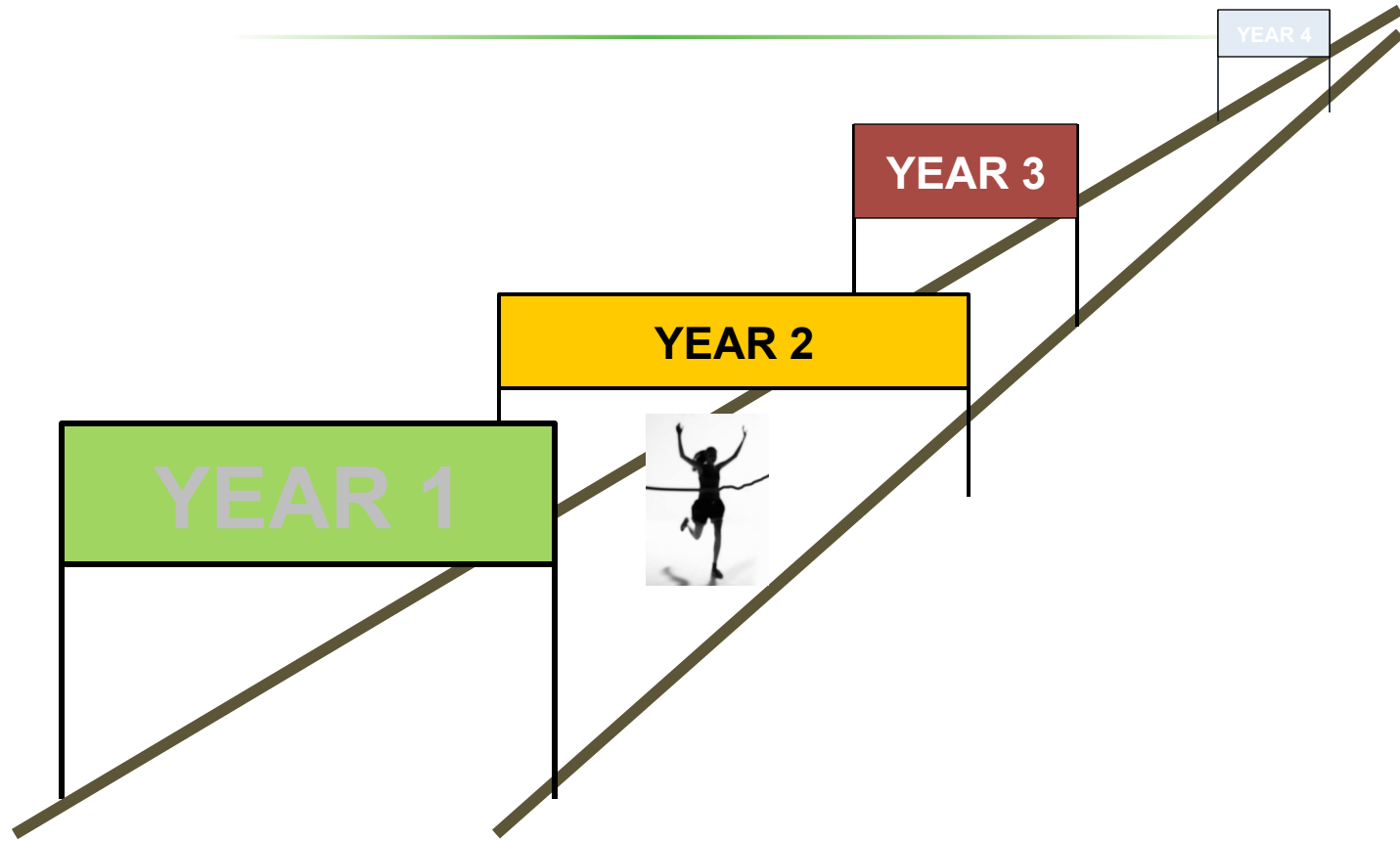
## Offline Excel View

## IT Business View

99%

















# Apptio for Projects:

Standardize the Processes

Provide Tools and Reports

Drive Accountability

The screenshot displays the Apptio FY15 IT Planning interface, which is a web-based tool for managing IT projects and budgets. The interface is divided into several sections:

- Top Navigation:** Includes links for Home, Benchmarking, Budget and Forecast, Demand and Resource, IT Planning, Initiatives, and Service Library.
- Project Reporting (FY15 IT Planning) Jul FY2015:** This section provides a summary of the current working forecast, last approved forecast, and variance. It includes a date selector for 9/30/14.
- Forecast Monthly Detail:** A table showing the forecast for each month, including columns for ID, Project Name, Cost Center, Cost Element, Element Name, Description, Vendor, Notes, Current Working Forecast, and Last Approved Forecast.
- Project Details:** A detailed view of a specific project, showing its parent project, current working forecast, last approved forecast, and a list of tasks with their respective costs and descriptions.
- Project Expense Detail:** A table showing the expense details for a project, including columns for ID, Project Name, Parent Project, Current Working Forecast, and Last Approved Forecast.
- Project Expense Summary:** A summary of the project's expenses, including a table with columns for ID, Project Name, Parent Project, Current Working Forecast, and Last Approved Forecast.

The interface also includes a sidebar with navigation options such as Project Reporting, Forecast Overview, Monthly Detail Reporting, Variance Reporting, Line Detail Reporting, Project Metrics, Plan Projects, and Project Actuals. A search bar is located in the top right corner, and a status bar at the bottom shows the user's name (Carol Wright) and the current date (10/28/2014).

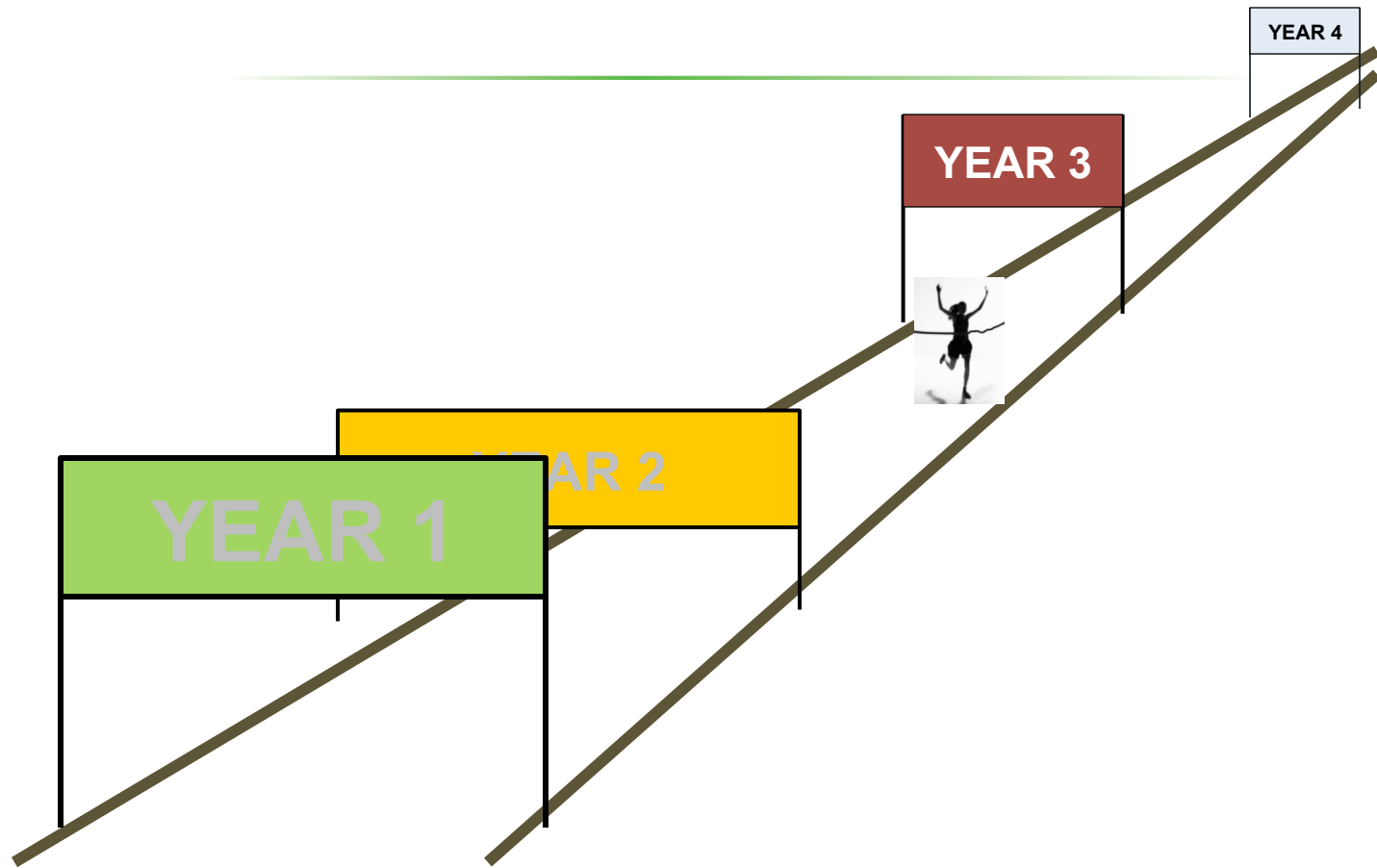


# Q1 PROJECTS

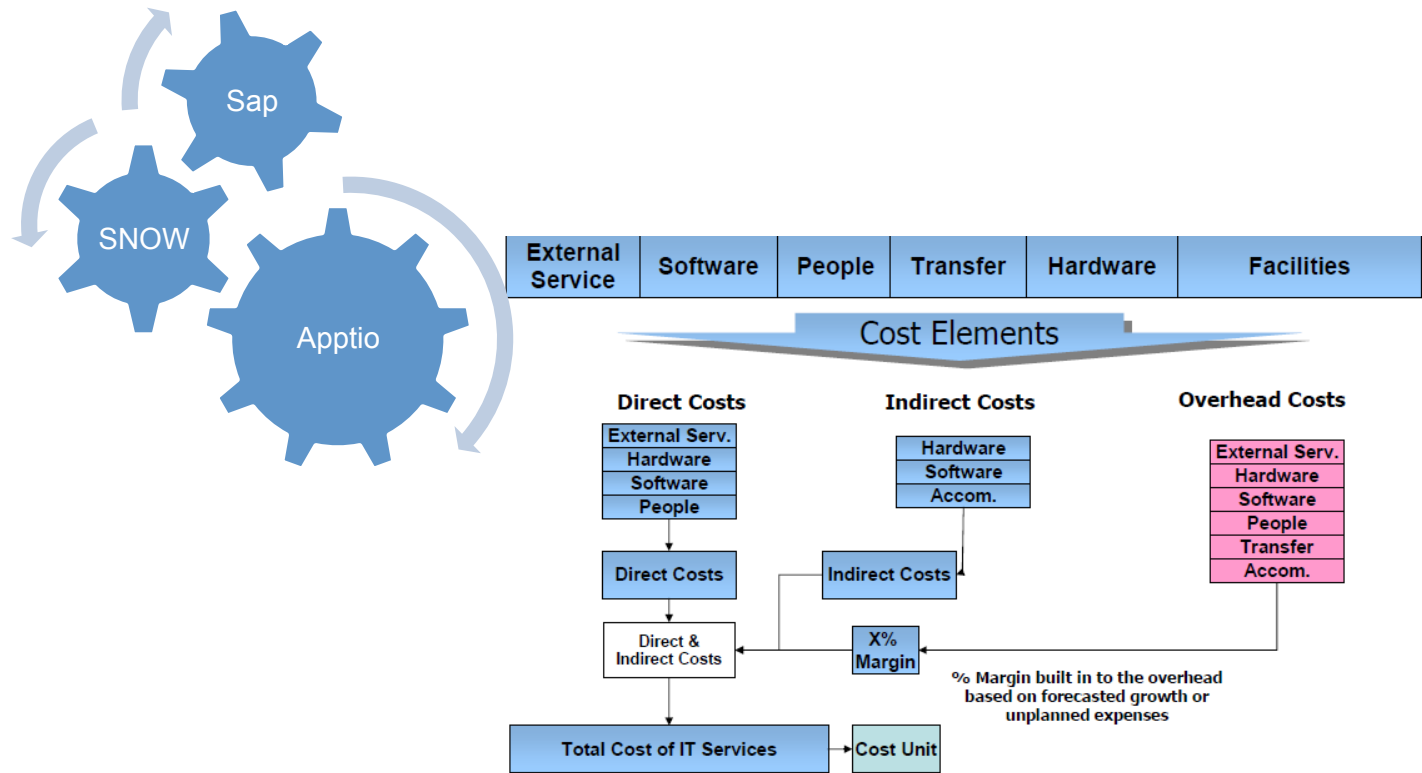




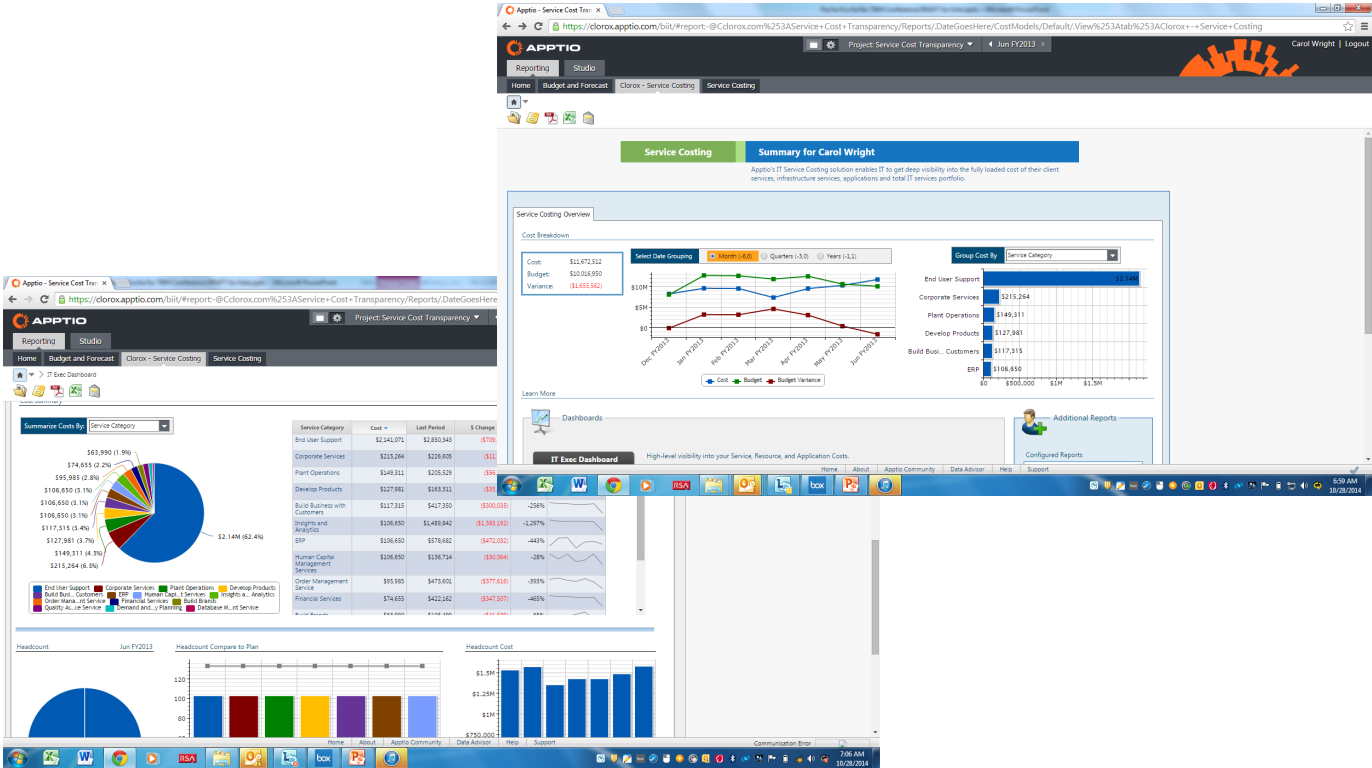


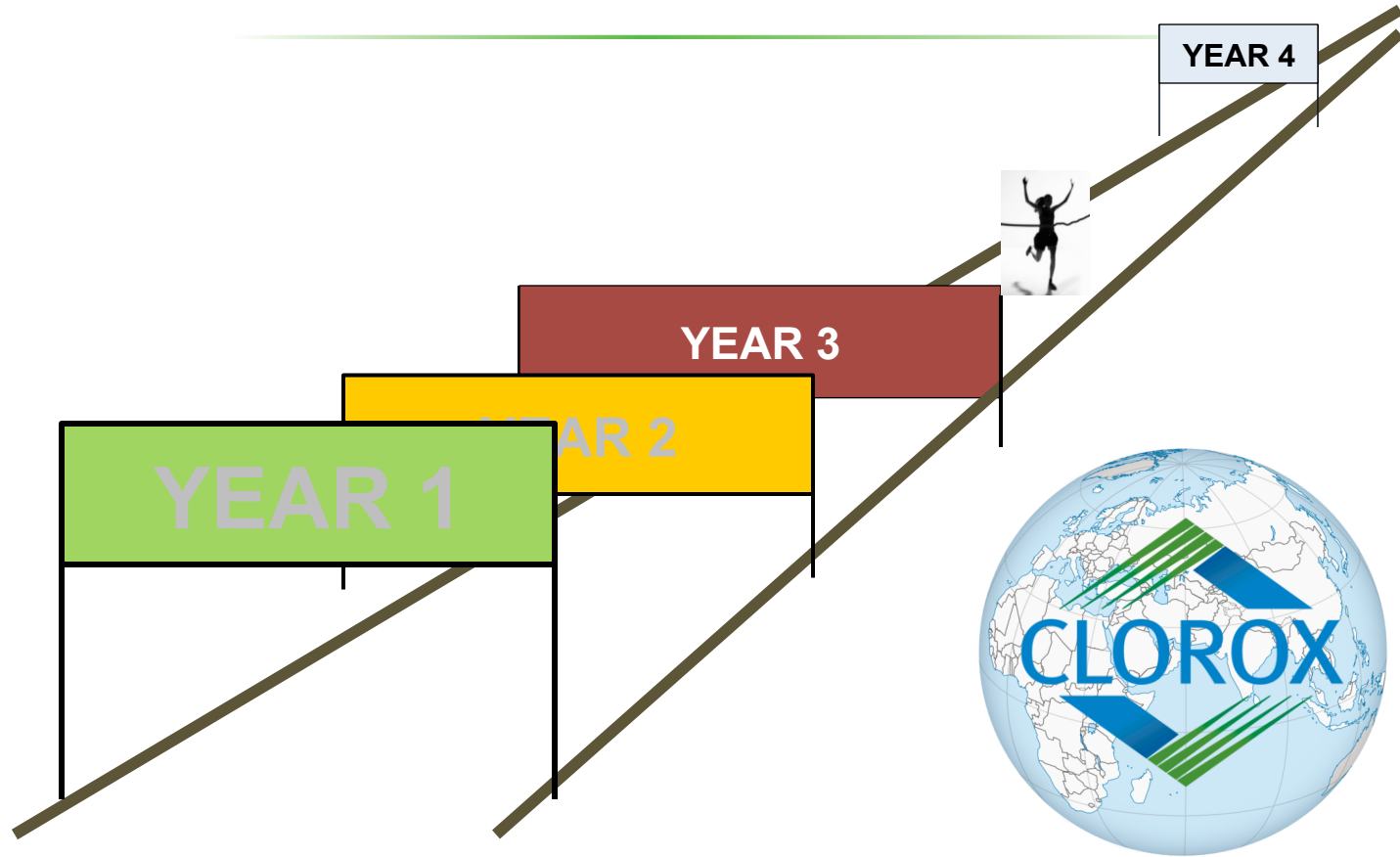


# 2014 Goal: Service Based Costing



# On the Track with Service Based Costing Models





In 2015 ....



**SALES**

**R&D**

**MFG**

**MKTG**

# TBM is:

The Art of the Possible

Methodology, Framework & Tools

Continuous Improvement

Imagining A Better Way







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